





This updated fifth edition provides detailed guidance for compliance with

the suite of laws that impact federal government relations professionals. It provides practical examples of how to be compliant, and covers all of the major federal statutes and regulations that govern the practice of federal government relations work. The book offers invaluable descriptions of the legislative and executive branch decision-making processes that lobbyists seek to influence, the constraints that apply to lobbyist participation in political campaigns, the techniques of grassroots lobbying, the professional norms of appropriate behavior that apply to lobbyists and much more.

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