



This two-volume set contains 26 chapters written and edited by experienced Washington practitioners to cover topics essential to real estate practice in Washington—from choice of entity to project financing; from real estate appraisals to receiverships. With clear explanations of black letter law plus practice tips that cover the nuances, this guide walks you through procedure and advises on use of over 150 downloadable sample forms and checklists, including:

- Power of Attorney forms
- Purchase and Sale Agreement for Commercial Real Estate
- Title Insurance—with permission, over 75 copyrighted ALTA forms
- Sample Office, Retail, and Industrial Leases
- Trustee's Checklist
- Mortgage and Deed of Trust Foreclosure Pleadings

- Real Estate Contract Checklist and Real Estate Contract Forfeiture Checklist

Our contributions:

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CHAPTER 9. PURCHASE AND SALE OF COMMERCIAL REAL ESTATE

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CHAPTER 17. LANDLORD AND TENANT

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CHAPTER 25. PROJECT FINANCING

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