Podcasts

January 10, 2024 56 min Crafting the Narrative: Shane Read Teaches Courtroom Persuasion



This week on *The Persuasion Occasion*, we are joined by Shane Read, one of the leading (and best) authors and commentators on courtroom and boardroom advocacy. Shane's compelling, award-winning books have been praised by the best trial lawyers in the world.

Focusing on the importance of storytelling, Shane helps readers simplify complex ideas and understand the psychology of persuasion. His insights are essential for anyone looking to improve their persuasive skills, whether in the courtroom or beyond.

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