# Be Part of Our Growth in Chicago



KNOWN FOR SERVING MANY OF THE WORLD'S MOST INNOVATIVE COMPANIES AND INDUSTRY LEADERS, Perkins Coie has become a destination for lawyers who want to deliver highly valued legal solutions and be part of a diversified, international practice.

Our office's growth is a testament to the firm's continued investment in the Chicago market. We have been named to the *Chicago Tribune*'s annual list of Top Workplaces for many years, and we have appeared on *Crain's Chicago Business'* Largest Law Firms list.



RICHARD L. SEVCIK
OFFICE MANAGING PARTNER

"The combination of our fast-growing office and a global model allows high-performing laterals to deepen their client relationships while taking on trusted roles with our institutional clients."



#### A Platform Where Laterals Can Grow Their Practice

With a rigorous and selective lateral process, we invite only those with a growth mindset and collaborative spirit to join our ranks. Once on board, laterals in our Chicago office have opportunities to collaborate with colleagues across the firm and expand their work with our marquee clients and local powerhouse companies.



## Industry-Leading Clients

**STRATEGIC COUNSEL FOR GROWING COMPANIES.** Perkins Coie provides advice to some of the world's most sophisticated consumers of legal services. Our clients are inventing the future and demand counsel who deliver at the highest levels in Litigation, Corporate & Securities, Mergers & Acquisitions, Private Equity, Labor & Employment, Trust & Estate Planning, Real Estate & Land Use, Technology Transactions & Privacy, White Collar & Investigations, and other critical areas of law.







#### Client Advantage

A HOLISTIC APPROACH TO CLIENT SERVICE. We engage deeply with clients to help achieve their goals—a process that starts by listening and understanding their businesses. This client-service philosophy extends beyond our lawyers to our business professionals, who partner with us to provide coordinated and practical solutions.



LUCY K. PARK
PARTNER
Member. Firmwide Executive Committee

"I am a mother, wife, daughter, sister, and friend, as well as a lawyer. Perkins Coie's culture has enabled me to have all of these roles while having a thriving practice, in addition to growing as a leader within the firm and a mentor to younger lawyers."



JESSICA BATZELL PARTNER

"Perkins Coie was, and continues to be, what I was seeking: a long-term professional home where I could find a team and a culture of excellence; and where lawyers not only could be, but were expected to be, well-rounded people."

**STRENGTH IN DIVERSITY AND INCLUSION.** Diversity and inclusion are core values at Perkins Coie, both nationally and in our Chicago office. We have clearly defined strategies to build a more diverse workforce that reflects the broader society and to foster a culture that is fully inclusive of those who have traditionally been underrepresented in large law firms.



50%
OF 2023 PARTNER
PROMOTIONS ARE
WOMEN

23%
OF 2023 PARTNER
PROMOTIONS ARE
LAWYERS OF COLOR

410/0
OF OUR LAWYERS
ARE WOMEN\*

0F OUR LAWYERS ARE LAWYERS OF COLOR\*

### Award-Winning Culture

**COLLABORATIVE, SOLUTION-FOCUSED SERVICE.** Our lawyers and business professional are collaborative, solution-focused, and authentic, with an uncompromising commitment to client service.

Our Chicago office has been named among the Best Companies to Work For in Chicago by *Fortune* and was ranked as a leading firm in Illinois in the *World Trademark Review 1000: The World's Leading Trademark Professionals*.

# Individualized Lateral Integration

PRIORITIZING LATERALS IS WHAT WE DO. Our lateral partners benefit from our industry-leading approach of having a team dedicated to integrating partners into our business and our client relationships. Deep and thoughtful consideration goes into each lateral hire regarding the individual's economic, cultural, and strategic fit, and only those with enthusiastic support from the Chicago managing partner, the respective practice group chair, and the Lateral Committee are brought on board.

# **Uncompromising Quality**

**AM LAW GLOBAL 50 FIRM, BOUTIQUE CLIENT SERVICE.** Our beacon practices with world-class reputations allow us to attract the highest-value work for the hardest-working companies. Our entrepreneurial spirit, dedication to core values, and commitment to working as a team fuel our exceptional service and earn our clients' trust.



DOMINGO P. SUCH, III PARTNER

Firmwide Chair, Family Office Services Practice

"Perkins Coie is a dynamic organization that strives for continuous improvement and growth that is exemplified in lateral recruiting. Since the day I was recruited, it's been clear to me that we have a special organization and culture that attracts exceptional talent."



LADALE K. GEORGE PARTNER

"The firm proactively fosters an inclusive environment for professionals from a range of backgrounds and different experiences, which enhances and enriches our practice."

**WHERE LATERALS STAY.** Our goal is to recruit and retain the best and brightest legal talent, and our retention rate reflects the success of our lateral platform. Our culture plays a significant role—for over two decades, we have consistently been named to the list of *Fortune* 100 Best Companies to Work For®.



73%
OF LATERAL PARTNERS
REMAIN WITH THE FIRM
AFTER 5 YEARS

**58**%

OF PERSONNEL HAVE BEEN WITH THE FIRM FOR MORE THAN 5 YEARS



WILLIAM G. MALLEY
FIRMWIDE MANAGING PARTNER

"Perkins Coie has a long-standing tradition of excellence in client service and ensuring that our collaborative culture remains a cornerstone of our firm. We are committed to attracting and growing laterals who share our spirit and vision."

# Growth-Oriented Strategic Management

INNOVATIVE FROM THE TOP DOWN. Skilled leadership and practice management are at the core of Perkins Coie's steady growth globally and here in Chicago. The leaders of our three largest practice groups—Corporate, Commercial Litigation, and Intellectual Property—serve on the Executive Committee to ensure strategic alignment across the firm. Sophisticated business professionals support each practice with data-driven models for revenue management, pricing, and staffing decisions.

Our commitment to best practices extends to firm finances, as exemplified by our significant reserves and no long-term debt. Our partner compensation is based on merit and meaningful contributions to the firm and our clients.

 2022
 2022
 2022

 GROSS REVENUE
 REVENUE PER LAWYER
 PROFIT PER EQUITY PARTNER

 \$1,163,764,000
 \$1,039,000
 \$1,519,000



OUR VISION IS TO BE THE MOST TRUSTED ADVISOR TO THE WORLD'S MOST INNOVATIVE COMPANIES AND INDUSTRY LEADERS. WE EARN THIS TRUST EACH DAY BY PROVIDING HIGH-VALUE, STRATEGIC SOLUTIONS, AND EXTRAORDINARY CLIENT SERVICE ON MATTERS VITAL TO OUR CLIENTS' SUCCESS.

ANCHORAGE | AUSTIN | BEIJING | BELLEVUE | BOISE | CHICAGO | DALLAS | DENVER | LOS ANGELES | MADISON | NEW YORK PALO ALTO | PHOENIX | PORTLAND | SAN DIEGO | SAN FRANCISCO | SEATTLE | SHANGHAI | TAIPEI | WASHINGTON, D.C.

